

Message Text

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ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 CAB-09 CIAE-00 COME-00 DODE-00

DOT-00 INR-10 NSAE-00 RSC-01 FAA-00 L-03 SP-03 H-03

DRC-01 /058 W

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R 281805Z JUN 74

FM AMEMBASSY PORT AU PRINCE

TO SECSTATE WASHDC 8165

LIMITED OFFICIAL USE PORT AU PRINCE 1213

E.O. 11652: N/A

TAGS: ETRN, HA

SUBJECT: GOH ORDERS EASTERN TO USE HAITI AIR TRANSPORT
GROUND HANDLING SERVICES

REF: PORT-AU-PRINCE 1212

1. EASTERN AIRLINES LOCAL MANAGER SERGE GAILLARD CALLED ON
EMBASSY JUNE 26 TO ADVISE EMBOFFS OF WHAT HE CONSIDERED
HARASSMENT TACTICS TAKEN BY GOH AGAINST HIS COMPANY.

2. GAILLARD SAID THAT HE AND AMERICAN AIRLINES DIRECTOR
BAYARD HAD BEEN SUMMONED JUNE 25 BY CIVAIR DIRECTOR, WHO
TOLD GAILLARD THAT HENCEFORTH EASTERN WOULD BE EXPECTED TO
CONTRACT FOR GROUND HANDLING SERVICES WITH HAITI AIR
TRANSPORT (HAT) RATHER THAN WITH PAN AMERICAN, AS IS PRESENTLY
THE CASE. EASTERN'S CONTRACT WITH PANAM EXPIRES END OF JULY.

3. GAILLARD INTERPRETED THIS ACTION AS GOH REACTION TO DELAY
IN APPROVAL OF HAT APPLICATION FOR U.S. PASSENGER ROUTES.
GAILLARD APPARENTLY IS NOT SO UPSET AT IDEA OF CONTRACTING FOR
GROUND HANDLING WITH HAT AS WITH PROSPECTS OF FURTHER
HARASSMENT OF U.S. CARRIERS. IN THIS RESPECT, EASTERN IS MOST
VULNERABLE, SINCE IT IS THE ONLY U.S. CARRIER OPERATING UNDER
PROVISIONAL AUTHORITY, AND THE ONLY ONE WITH PENDING APPLICATION

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FOR ADDITIONAL ROUTES (PORT-AU-PRINCE/MIAMI). FOR THESE REASONS,

EASTERN WOULD PREFER TO OPERATE UNDER US-HAITI BILATERAL AGREEMENT.

4. DESPITE REACTION OF EASTERN REP, THE MOVE TO PUSH HAT AS PURVEYOR OF GROUND HANDLING SERVICES IS NOT UNEXPECTED AND COULD EASILY BE A SIMPLE QUESTION OF REVENUE. THE COMPANY'S ONLY SOURCE OF REVENUE AT PRESENT IS THE GROUND HANDLING CONTRACT WITH AIR FRANCE. PANAM AND AMERICAN PROVIDE THEIR OWN GROUND HANDLING, AND ACCORDING TO GAILLARD, HAVE NOT BEEN APPROACHED BY GOH TO USE HAT SERVICES.
ISHAM

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Message Attributes

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Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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30 JUN 2005

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